



Winning Trial Practices: How to Tackle Your Opponent's Expert Through Cross-Examination

Beverly Hills Bar Association

The success or decimation of an expert's testimony will often influence whether a jury awards damages or delivers a defense verdict. This interactive program pairs experienced trial attorneys with an economist, psychologist and psychiatrist for a live demonstration of the art of cross-examination of the adverse expert witness.

This program is essential for all litigators and will show you:

- How to refute assumed or foundational facts in order to discredit the expert
- Best methods to cross-examine an expert in plain English
- How to expose vulnerabilities and the effective use of a hypothetical questions
- What to do when an expert witness is being evasive or defiant
- How to handle an opposing counsel who is bullying your witness

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